

# AOS PERMANENTLY CLOSES GAPS IN WORKFLOWS AND SECURITY SAVING COMPANY THOUSANDS EACH MONTH

## CHALLENGE

Wasting money due to unused cellphone lines can add up to thousands of dollars each month going up in smoke. One oil and gas company found that nearly 25% of its mobile device fleet was unused, yet they were still paying for these lines. On top of that, their device security and policy management was sub-par, leaving them vulnerable to malware attacks that could cripple them. As the company grew, these problems only got worse as their internal resources struggled to keep up. The company had two choices: add more internal labour costs to fix the problem or look for a different approach to solving the problem once and for all.

## SOLUTION

AOS Mobile Technologies was contacted to provide their proven problem-solving expertise. They recommended Cisco Meraki mobile device management (MDM) to satisfy the requirements for all departments across the company. Using a combination of People + Technology + Expertise, AOS provided an accurate simulation, using a sandbox approach, to mimic the needs and workflow requirements across all 52 mobility workflows within the organization. In less than a week and requiring less than 20 minutes of the company's time, AOS was able to automate, secure and stabilize every workflow.

## RESULTS

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In addition to freeing up internal resources to focus on more profitable work, AOS also provided end-to-end management and support of the entire fleet, almost 200 lines. This includes device security, activation, ordering, provisioning, policy control, reporting and more. The oil and gas company can now clearly identify their cost allocations and reinvest in innovations to drive their company forward.

The company is also able to rest a little easier knowing that their devices—and the corporate and customer data on them—are out of reach from opportunistic hackers. By understanding the gaps in their processes, thanks to a no-charge assessment from AOS, the company was able to permanently close those gaps and move forward, confidently.

**Find out how AOS can close the gaps that may be putting your company at risk and costing you a lot of money with a complimentary assessment.**

Send an email to [louis.gagnon@aosgroup.ca](mailto:louis.gagnon@aosgroup.ca) or call direct at 905.572.5579 to schedule your assessment today.