

AOS REINS IN OUT-OF-CONTROL COSTS EMPOWERING MEDICAL SUPPLIER TO DRIVE INNOVATION

CHALLENGE

The demand for new healthcare and medical discoveries is never ending. Instead of focusing on the next new way they could help patients, one medical supplier was bogged down trying to manage their fleet of more than 300 devices. With rising costs, increased data usage, poor metrics and no efficient process in place to manage it all, the company was falling behind in their mission.

On top of all that, there was a lack of ownership with each department managing their piece of the process without any kind of cohesion. No one owned the management of the T&C contract. With costs rising to unsustainable levels, the CFO realized that a change was required.

SOLUTION

AOS Mobile Technologies, a leader in process automation and management services, conducted an assessment to identify the gaps that needed to be closed. The findings and potential for savings were clearly identified with gap-closure recommendations providing visibility into what had to change and why.

Getting better control over their mobile device management (MDM) was key. Cisco Meraki cloud-based MDM gave them a way to centrally—and affordably—provision, monitor, and secure all their endpoint devices and the corporate, employee and customer data on those devices.

RESULTS

Once the study was complete, AOS mobility experts were able to provide the medical supplier with a clear, and sustainable plan, they could implement to effectively, and efficiently, manage their entire fleet.

With the addition of Cisco Meraki MDM, the company was able to replace the manual management of their fleet with streamlined automation from install through updates of all their apps, email and security, ensuring the right employees had the right access and tools they needed to be more productive.

With end-to-end services—reporting, bill auditing, help desk services, procurement and approval automation—the medical supplier could focus on driving innovation instead of trying to manually manage their growing fleet of devices.

The supplier further relies on AOS services, such as contract management, to complete their MDM workflows. In addition, the medical supplier is able to clearly see their cost savings across the board, including their carrier contracts.

Discover how AOS can help you control costs in your mobility workflows with a no-charge assessment.

Send an email to louis.gagnon@aosgroup.ca or call direct at 905.572.5579 to schedule your assessment today.