



AOS CLEAR COST TELECOM EXPENSE MANAGEMENT SERVICE

Mobility spending is one of the most unpredictable costs companies struggle to effectively manage. If you:

- Don't know why your costs have spiked
- Are unsure if you're paying for unused lines
- Confused if you're up to date on your carrier plans
- Wondering why your highly paid internal IT resources are performing time-consuming mundane tasks, like reviewing each cellphone bill then it's time to consider Partner-Led Telecom Expense Management (TEM) Services.

Internal Resources Vs Partner-Led Services

Telecom Expense Management (TEM) helps you proactively allocate, monitor and manage your mobile spend to ensure your mobile device costs are delivering promised ROI. TEM enables you to put funds back into your budget that you can use for growing your business. More than just expense management, the business intelligence provided by TEM, gives you visibility and control over:

- Inventory management and change control
- Sourcing, procurement and fulfillment
- Invoice management and bill payment
- Usage management and chargeback
- Data and reporting you can use to deliver business outcomes

Internal Resources Vs Partner-Led Services

Internal Resources

vs

Partner-Led Services

Almost every department and cost center within your organization are taking needed resources away from more important projects.

Eliminates 95% of wasted staff time so teams can focus on more profitable business priorities with greater return on investment.

It costs around \$15.00 per line each month to manage your fleet of devices — that can add up quickly.

Proactively manage your mobility costs with measurable savings and no unpredictable added expenses for less than you're currently paying

Utilizing manual and ad-hoc processes for analyzing usage and behavioral data.

Everything is managed through a single mobile app and cloud-based console with reliable support if you have a question.

Inconsistent or non-existent guidance on how reports impact costs or what actions to take to control spending

Easy to understand reports are created with information to help you prevent unnecessary costs at the source before they accumulate.

Information is manually gathered, analyzed, and distributed through text, email or verbally with no defined audit metrics

Complete spend visibility, analysis and audit reporting, and continuous optimization recommendations available via app or console

AOS Clear Cost

AOS Clear Cost is a Telecom Expense Management service that enables your organization to lower costs, simplify information distribution and streamline operations. Everything is managed through a single mobile app and cloud-based console, using our unique Clear Cost managed service. With AOS Clear Cost, you can eliminate wasted work hours and the costs your internal resources accumulate managing mundane mobility tasks and instead free your team to focus on delivering more profitable business outcomes.

In a world of multiple carriers, and rapidly changing devices and platforms, AOS Clear Cost makes it easy to proactively manage your mobility spend and understand how to plan for what's ahead.

Mobile Identity Management



Dashboard – Gain a get a clear and transparent view into your entire mobile fleet, including data and usage trends, with an interactive easy-to-understand dashboard.



Line Management – Discover and suspend unused lines, drill down into inactive lines and manage fleet costs with clear visibility to avoid unnecessary expenses.



Executive Report Data Mining – Monthly we process the KPIs for you, data mining your entire fleet against thresholds so you can focus on the critical KPIs that are most important for your business.



Accountability and Ownership – Acceptable Threshold reports are created for you with monthly push notifications sent to every employee and manager to prevent unnecessary costs at the source before they accumulate.



In-Depth Fleet Analytics and Reporting – Pull comprehensive reports by cost, usage and division or create custom reports quickly and easily. Don't have the time? We can do it for you.



Cost Allocations – Allocate financial expenses effectively and accurately so all stakeholder costs are accounted for.



Contract Optimization – Regardless of carrier, AOS provides full contract, carrier or dealer integration and management for you. We can also assist with contract design to save you even more money.

Key Capabilities

With AOS Clear Cost's single mobile app and cloud-based console, your entire fleet is managed for you, putting control over your mobile spend back into your hands.

Reduce Costs through a Defined Process

- Quickly identify lines not in use and choose the lines that need to be suspended
- Gain in-depth visibility and billing analysis across all carriers and suppliers
- Identify high-cost users and expected costs for GAPS
- Improve user awareness and accountability of usage and costs
- Control purchase management and MAC processes

Consolidate End-to-End Spend Management

- Efficient and technology-led automated workflow process with built-in approval governance ensure contracts, features and plans are managed properly to minimize expenses
- Notify each user via email each month for costs, usage, trends, acceptable threshold for policy guidance
- Thorough and transparent reporting ensures you satisfy internal and external audits

Ensure Accurate Reporting

- Ensure the cost allocations are updated
- Identify and apply the correct cost center
- Names and assets are automatically updated for improved inventory control
- Easy-to-understand manager monthly KPI report
- Thoroughly support the MAC process

Take Back Control

- Complete a detailed and independent bill audit monthly
- Ensure monthly expenses properly allocated
- Re-assign highly paid staff to more profit-driven projects
- Provide monthly recommendations to reduce costs

First-Class Service at Business-Class Rates

AOS Mobile Technologies is committed to providing services that enable our customers to operate at the lowest possible cost, while meeting all stakeholder needs. We help you automate your mobility management workflows by utilizing the right people, processes and technology for an end-to-end solution—from consultation and procurement to expense management and support— that delivers the most favorable business outcomes for you.

We support all leading carriers throughout North America, including Bell, Rogers, Telus, Verizon and AT&T. Our team has experience providing TEM solutions that solve a host of unique problems for a variety of industries in both the private and public sectors.



AOS Concierge Service Support

With a 99.9% Very Satisfied response rate, our Concierge Service Support is trained in Apple and Android OS and all leading carriers, giving us the expertise to quickly answer any of your end users' questions and ensure resolution of any issues in a timely manner. Each ticket is managed by one person from start to finish and fully tracked through our ticketing management system. We employ a closed-loop support process to constantly improve our user support and ensure customer satisfaction.

Mobile Device Security Management (MDM)

As a Cisco Meraki partner, AOS provides secure cloud-based Mobile Device Management (MDM) to safeguard all of your organization's corporate data—from your devices all the way to your network policies. Meraki MDM protects you from malicious attacks with remote monitoring, identity-based configuration, encryption enforcement, enterprise remote wipe, and integrated network access control.

Schedule your free no-obligation assessment today and see how much you could be saving with AOS Clear Cost TEM Services.

Contact us today at louis.gagnon@aosgroup.ca or call 905.572.5579.

