

CIO PARTNERS WITH AOS FOR SUCCESS

IT ROLES AND RESPONSIBILITIES HAD TO CHANGE

CHALLENGE

CIO realized that changes were needed. Facing competing stakeholder priorities, limited resources, budget challenges, faster turnaround times, increased security, limited knowledge levels and projects with a greater ROI sitting idle, managing cellphone fleets needed to go. The culture of inhouse vs a partner delivered solution took some getting used to.

SOLUTION

The CIO reached out to AOS Mobile Technologies to better understand the capabilities, the PaaS that was used, the workflow automation, the Help Desk service, KPI's that can be achieved, reporting and security of Data for all devices.

In addition, AOS provided a detailed analysis demonstrating what they say they can do and the proof of concept. The study was very telling in that end users were not getting the attention they deserve while the costs were not market connected which meant the expenses were not in a controlled state.

AOS provided a very clear picture as to how a partner-led services delivery model would meet the needs of all stakeholders—Finance, IT, Admin, Purchasing, Dept Managers, Executive team, and all employees. Security of corporate data and our employee data and external customer data was also realized using the Cisco Meraki MDM solution which AOS also manages on our behalf, saving us hours of labor time and costs.

RESULTS

Proving that they were committed to ensuring the IT Department who owned mobility management could get the most out of their mobility investment, AOS was quick to get the results from the baseline study—in just a few days instead of waiting weeks. With those results they were able to transform the company's mobility management business model by delivering a complete end-to-end workflow and management process without any disruptions. The detailed POC (Proof of Concept) was the icing on the cake.

Cisco Meraki MDM enabled the company to ensure data integrity and build a stronghold against malicious attacks. In conjunction with Cisco Meraki MDM, Apple Business Manager expanded the company's ability to efficiently manage their entire fleet of 700+ and counting.

AOS not only met the CIO's expectations, but they also exceeded those expectations with a greater return on their mobility investment for less than they were spending today. AOS's Services Centre took on the burden of providing users with the assistance they needed with personalized problem-solving mobility specialist. With a 100% user satisfaction rating, AOS was able to free up the company's internal IT resources to focus on Higher Priority projects and tasks with a greater ROI.

Send an email to sales@aosmobility.com or call direct at 877.835.5756 ext 2104 to schedule your assessment today.

